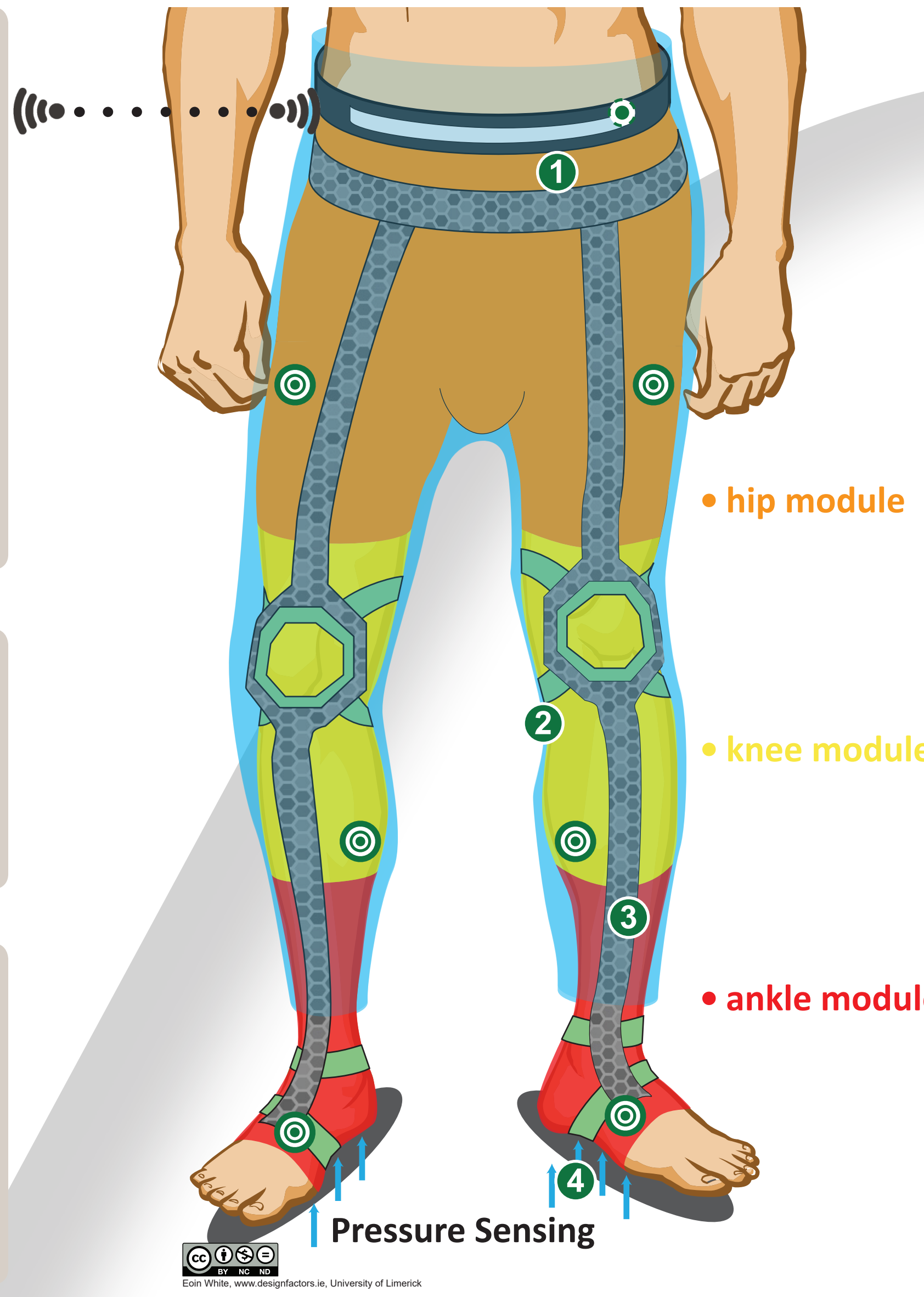
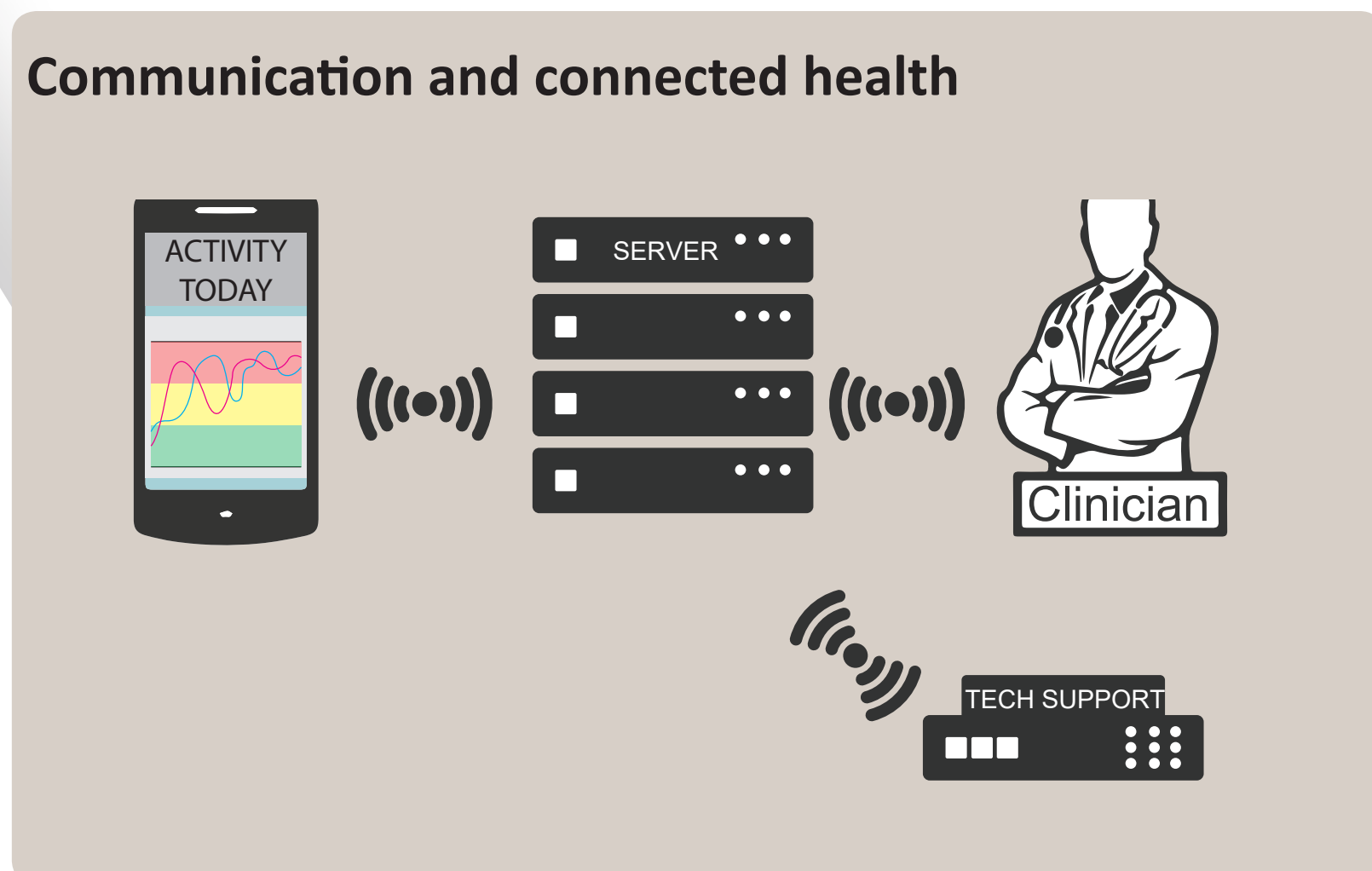


# XoSoft

## Soft modular lower-limb exoskeleton to assist people with walking impairments



### User Groups

As a medical device, XoSoft assists people with low to moderate levels of reduced mobility. The XoSoft soft exoskeleton will support people with mobility issues in order to improve health and quality of life.



#### Primary Users

- Older adult
- Individuals with mobility impairments
- Stroke patient



#### Secondary Users

- Doctor
- Physiotherapist
- Carer
- Family member



#### Tertiary Users

- Social welfare
- Health insurance
- Policy maker
- Advocacy group

### 1 Central processing hub

- Data gathering
- Actuator control
- Communication
- Power

### Soft sensing and actuation

- 2 Variable stiffness joint
- 3 Multi-joint actuation
- 4 Smart soft mechanical sensing
- Inertial sensors (for 3D kinematics)

### Business Case

Together with XoSoft's Innovation Manager (OSSUR) and other XoSoft partners, an initial business model has been developed based on the Business Model Canvas.

#### Key activities

- Component development
- Manufacturing
- Production cost reduction
- Product certification
- User centered design

#### Customer relationship

- Primary users
- Secondary users
- Tertiary users

#### Key partners

- Primary users
- Secondary users
- Tertiary users
- XoSoft consortium members and their networks

#### Value position

Enable user to increase their mobility and independence in order to improve their well-being, quality of life and to ensure healthy aging.

XoSoft is easy to use, convenient and comfortable at an affordable price.

#### Customer segments

By 2020

<b>Stroke Patients</b> 16 million/year 5% market penetration	<b>800,000</b>
<b>Elderly Persons</b> 74.4 million 1% market penetration	<b>744,000</b>
<b>Healthy Population</b> 496 million 0.1% market penetration	<b>496,000</b>

#### Key resources

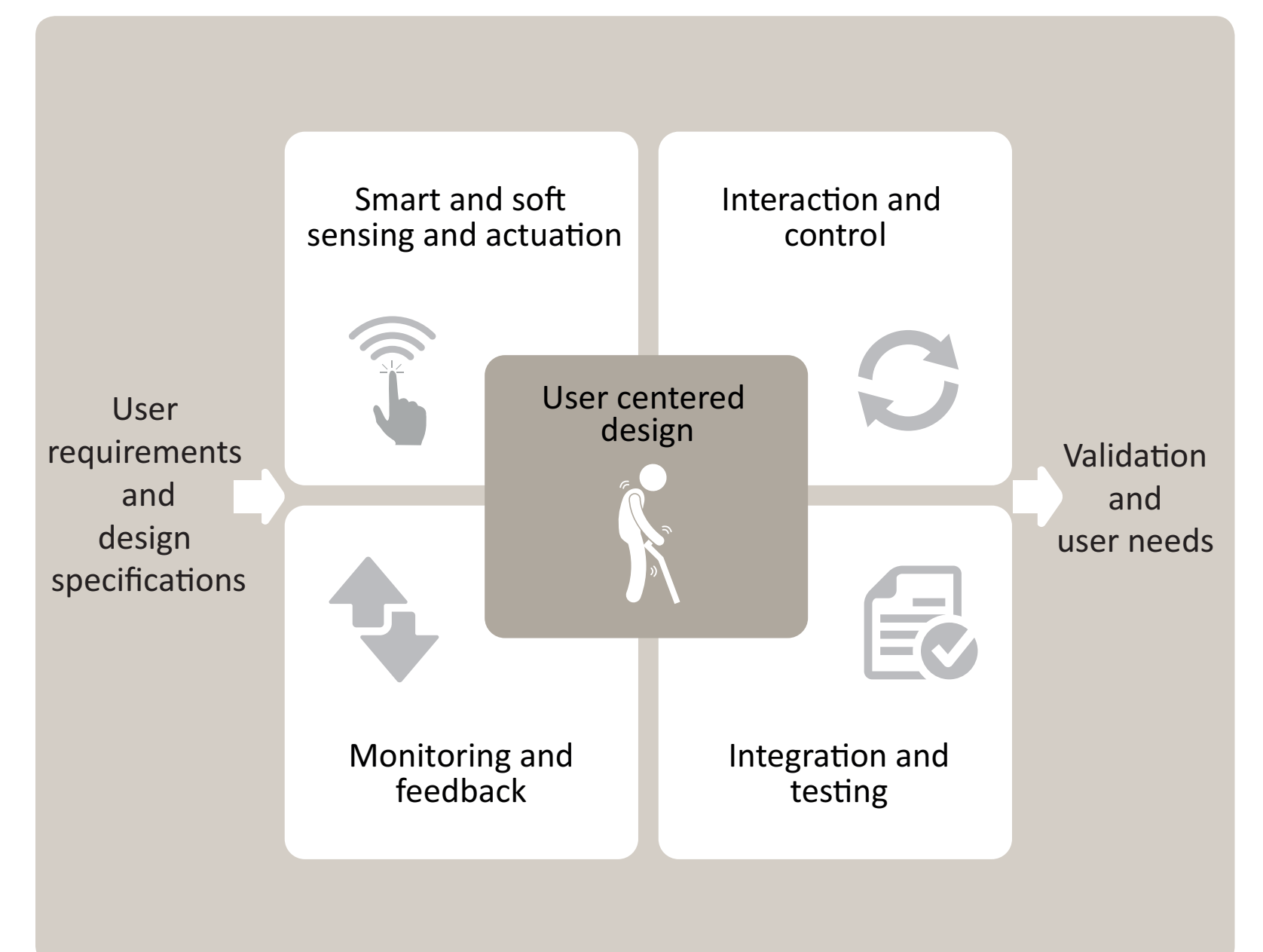
- Sensors, actuators & materials
- Mechatronic development
- Movement lab & test partners
- Cloud infrastructure

#### Channels

- OSSUR's worldwide distribution network
- Orthotics and Prosthetics workshops

### User Centred Approach

The user requirements and design specification are established before development starts. The technologies are selected and developed based on users' needs.



### About the XoSoft Project

**Duration:** 1 February 2016 - 31 January 2019

**Budget:** 5.4 million euro

**Funding Programme:** Horizon 2020

**Area:** ICT Robotics

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